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AST Corporation Wins Esteemed Oracle Excellence Award for Specialized Partner of the Year: Public Sector Innovation – North America

Oracle Recognizes AST Corporation's Expertise in Delivering Highly Specialized Solutions

Oracle OpenWorld, San Francisco, September 18, 2016: Oracle today awarded AST Corporation with its 2016 Oracle Excellence Award for Specialized Partner of the Year: Public Sector Innovation – North America. The award recognizes AST Corporation's commitment to delivering innovative solutions and business achievements, and reflects excellence in a number of areas, including solution development and customer satisfaction.

AST was presented the 2016 Oracle Excellence Award for Specialized Partner of the Year: Public Sector Innovation – North America for positioning, supporting, and implementing Oracle Cloud ERP and Planning and Budgeting Cloud Service (PBCS) with the City of Detroit, MI.

As a result of its fiscal distress and bankruptcy exit criteria, the City underwent a full functional transformation of its financial operations, including replacement of legacy financial management systems and restructuring of the City's financial functions. The objective was to build a high-functioning financial foundation to support the City's current and future goals and objectives. The City selected AST as Oracle's highly-recommended vendor of choice for this transformation, and was the first large municipality in North America to implement Oracle ERP and PBCS.

[The Oracle Excellence Awards for Specialized Partner of the Year](#) encourage innovation by Oracle PartnerNetwork (OPN) members, who use Oracle's products and technology to create value for customers and generate new business potential.

"Our employees have truly earned this recognition by consistently demonstrating their deep industry knowledge, thinking creatively, and implementing innovative solutions for our customers," said Pravin Kumar, President and CEO of AST Corporation. "The success of this solution will popularize Cloud ERP in the Public Sector and help AST and Oracle maintain a leadership position in the Municipal Government vertical."

About Oracle OpenWorld

Oracle OpenWorld 2016 delivers the ultimate cloud experience. The industry's most important business conference includes thousands of educational sessions and features demos and exhibitions from hundreds of partners and customers from around the world, showcasing Oracle's comprehensive cloud offerings, including an integrated stack of applications, platform, and infrastructure services, as well as converged systems and industry solutions. Tens of thousands of in-person attendees and millions online gain valuable product and industry-specific insight to help them transform their businesses with Oracle.

About Oracle PartnerNetwork

Oracle PartnerNetwork (OPN) Specialized is the latest version of Oracle's partner program that provides partners with tools to better develop, sell, and implement Oracle solutions. OPN Specialized offers resources to train and support specialized knowledge of Oracle products and solutions, and has evolved to recognize Oracle's growing product portfolio, partner base, and business opportunity. Key to the latest enhancements to OPN is the ability for partners to differentiate through Specializations. Specializations are achieved through competency development, business results, expertise, and proven success. To find out more, visit <http://www.oracle.com/partners>.

About AST Corporation

Established in 1995, AST Corporation is a Platinum level member of Oracle Partner Network (OPN), Specialized Oracle Applications and Technologies systems integrator, and an Oracle Cloud Premier Partner. AST's services encompass all aspects of Oracle Enterprise Resource Planning (ERP), Oracle Business Intelligence (BI), Oracle Enterprise Performance Management (EPM), Oracle Middleware, and Oracle CRM implementations, as well as flexible, world-wide Managed Services and comprehensive Oracle University courses. AST has received the Oracle Excellence Award previously in 2015, 2013, 2011, and 2009.

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