



# Pioneering Cloud Adoption in the Public Sector

## Greater Orlando Aviation Authority (GOAA), Orlando, FL

GOAA is one of the largest airport authorities in the U.S., accommodating nearly 35 million passengers and over 300,000 flight arrivals and departures annually. It manages both the Orlando International (MCO) and Orlando Executive (ORL) Airports in Orlando, Florida. GOAA has a rich tradition of technological innovation.

### Oracle Applications

- Hyperion Planning and Budgeting Cloud Service
- Oracle E-Business Suite
- Oracle Business Intelligence Enterprise Edition
- SOA Middleware Suite

### Services Provided

- Implemented Oracle Planning & Budgeting Cloud Service
- Achieved zero-capital model with lower IT costs and Tier-1 software
- Centralized data in a single repository accessible by all users
- Reduced lengthy planning cycle
- Increased visibility and control at the department level to improve projections and forecasting

*"This was one of our best projects over the past few years and we appreciate everything that each one of you contributed – you have gone above and beyond expectations. This is how we would like every project to run. The most important part is that there was successful knowledge transfer and we should be very self-supportive once you leave."*

Assistant Director of Business Applications, GOAA

### Business Needs

Due to an imminent de-support deadline, GOAA sought a new planning and budgeting solution to accommodate its unique business processes. The legacy solution operated with limited and inefficient system interfaces, requiring excessive manual operations to validate data and perform reporting.

GOAA needed a centralized budget system to automate submittal and approval processes, significantly reduce its lengthy planning cycle timeline, and improve the reporting and analytical capabilities for the core budget team and department budget users. In addition, GOAA envisioned transforming its IT department to a zero-capital model to lower its facility and IT support costs and reduce its overall Total Cost of Ownership (TCO).

### Services & Benefits

GOAA wanted a solution that provides advanced planning and analytical capabilities while reducing TCO. Oracle Planning and Budgeting Cloud Services (PBCS) was the ideal solution as it was able to address all of their complex budgeting challenges and their TCO concerns.

This SaaS solution provides a rich Web and Microsoft Office enabled planning and modeling framework to support GOAA's aviation-specific business models, including complex driver-based planning, to help connect its operational assumptions to financial outcomes. PBCS leverages the powerful Oracle Essbase OLAP calculation engine and a comprehensive rules framework to enable fast processing of complex calculations for large volumes of data. Time and data intelligence built into the service provides out of the box spread-sheeting and fast on-demand aggregation capabilities.

PBCS also achieved GOAA's goals of lowering computing costs, improving the quality of service, and more quickly deploying new capabilities to their users. They were able to invest in a Tier 1, best-in-class budgeting solution that was deployed in the Cloud.

With this very successful project, GOAA was able to achieve transformational results, increase efficiency, reduce manual data validation, replace numerous paper-based approval processes and improve ad hoc reporting.

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