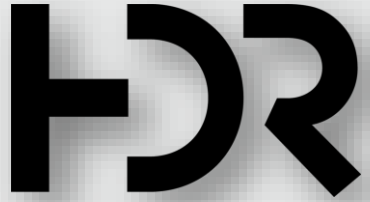






# HDR

Lincoln, NE



An architectural, engineering, and consulting firm, HDR has worked on projects in all 50 U.S. states and in 60 countries, including notable projects such as the Hoover Dam Bypass.



Customer Needs	Approach	Key Success Factors		Onsite – 3 Offshore – 10
<ul style="list-style-type: none"><li>Integrating Legacy PeopleSoft CRM and other custom apps</li></ul>	<ul style="list-style-type: none"><li>Thorough analysis of the As-Is processes, strong recommendation to implement an integrated solution</li></ul>	<ul style="list-style-type: none"><li>Successful migration of all the Sales systems and functionalities into Sales Cloud, along with integrated custom applications</li></ul>		Omaha, NE
<ul style="list-style-type: none"><li>Real-time Integration between Sales Cloud and EBS</li></ul>	<ul style="list-style-type: none"><li>Detailed understanding and collaborative development involving all the stakeholders</li></ul>	<ul style="list-style-type: none"><li>Multiple iterations to successfully comply with the complex and dynamic nature of the requirements</li></ul>		Completed
				<ul style="list-style-type: none"><li>Sales Cloud</li><li>Java-based Solution</li><li>SOA/EBS Integration</li></ul>