| ERP |
| --- |
| BI & EPM |
| Middleware |
| CRM / CX |
| Managed Services |
| Infrastructure |

# Pinellas County Implements Oracle Project Unified System (OPUS)

*"AST consultants were very professional, skilled and knowledgeable in the EBS applications as well as municipal government business processes. AST's leadership team was very engaged and was willing to go the 'extra mile' to get issues resolved and risks mitigated."*

*Peggy Rowe, HR Director*

## Pinellas County, Florida

Centrally located on Florida's West Coast, Pinellas County is home to nearly a million residents. With 11 appointing authorities and nearly 4,000 employees, the County manages operations of all County services.

## Oracle Technologies

- Oracle E-Business Suite
  - Financials
  - Asset Management
  - iProcurement
  - Advanced Purchasing
  - Projects/Grants
  - Human Resources/SSHR
  - Payroll
  - Time & Labor
  - Learning Management
  - Advanced Benefits
- Oracle Hyperion
  - Budgeting
  - Performance Management
  - Financial Reporting
- Oracle Business Intelligence Enterprise Edition

## Services Provided

- Implementation Services
- Interface Development
- Data Conversion
- Reports Development
- Customizations
- Training
- Post-Production Support

## Business Needs

The County previously implemented a limited Oracle E-Business Suite (EBS) footprint to select appointing authorities. Users, management, and IT agreed that the applications did not fully capitalize on the potential for cost reduction, productivity improvements, or enhanced business intelligence. The initial implementation left the County's operations split – with the County operating on Oracle E-Business Suite, while its financial functions operated on a legacy financials application with inefficient interfaces. The solution required excessive manual operations to validate data and perform reporting. The proposed project, Oracle Project Unified System ("OPUS"), was the County's blueprint to improve and integrate its business processes around Oracle E-Business Suite.

## Services & Benefits

AST recommended a full reimplementation of EBS, as well as new installations of Oracle Business Intelligence Enterprise Edition (OBIEE), Hyperion, and Advanced Procurement. The entire solution was implemented and consolidated using Oracle Access Manager for single sign-on access.

The legacy requisition process has been replaced with iProcurement to provide fund checking and electronic routing of requisitions for special purchases. Project details are now integrated into the requisitioning process and purchases are transferred to Projects for automatic tracking. AST also created an integrated solution for P-Card purchases and Payables utilizing iExpense.

Hyperion Planning and the power it delivers played a large part in OPUS. Two-way integration between Oracle GL and Hyperion Planning allows for the updating of COA values, as well as the extraction of budget and actual amounts from GL. AST migrated two years of actuals and budgets to Hyperion, and created data integrations with Oracle HRMS and Projects for workforce planning and long-term CIP budgeting, respectively.

For Human Resources, the OPUS Project migrated nearly all employees to self-service time entry, enabling automatic routing of time cards, while eliminating manual time cards, time-keepers, payroll auditing, and pay stub and W-2 printing. Time entry forms now interface with the Projects module to capture labor and benefits costs for a project. Employee Leave processes were moved online, with custom reports and the ability for supervisors to review capabilities based on leave type. For training and knowledge transfer, AST employed Oracle UPK for authoring and managing content, while delivering online learning across all modules.

By implementing the full EBS solution, the County has increased efficiency, reduced manual data validation, and replaced numerous paper approval process with system approvals and improved ad hoc reporting.

**APPLICATIONS SOFTWARE TECHNOLOGY CORPORATION**

www.astcorporation.com | 888.278.0002 | info@astcorporation.com

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