

Cloud is the Answer

Elementary principles of Cloud.

Cloud solutions are no longer a trend; they are mature and evolving as enterprise-scale solutions. They also provide significant Total Cost of Ownership (TCO) savings when planned strategically and executed correctly. In our experience, customers are now seriously evaluating or moving to cloud solutions, versus traditional on premise solutions, due to the following market drivers.

AST Cloud Projects

Complex ERP, HCM, Supply Chain and Budgeting applications are now viable as cloud solutions. AST customers have proven, enterprise-level systems online in the Cloud today.

Our team is **Specialized**: we are already Oracle Cloud-Certified across the breadth of Cloud Applications and our staff has been hand-picked for training by Oracle.

In addition to three Oracle Partner of the Year Awards, AST has been **Recognized** multiple times with Inc. 5000's Fastest-Growing Companies, Chicago Top 100 Workplaces, & National Best and Brightest awards.

Our domain expertise in the Public Sector makes us **Preferred** by customers:

- Completed the first U.S. Planning and Budgeting Cloud Services (PBCS) implementation in N.A.
- Won the first U.S. Public Sector Oracle Cloud ERP (Financials, Procurement, Inventory, and Projects) implementation
- Won the first U.S. Public Sector Oracle Cloud HCM implementation

WHY CONSIDER A CLOUD SOLUTION?

- Escalating support costs are making current solutions cost-prohibitive
- Ongoing hardware refreshes require a significant capital investment
- The "Silver Tsunami" is on the horizon, raising concerns about long-term attrition and IT support
- Staying current on releases is difficult with complex, enterprise solutions
- Organizations have difficulty finding and funding the top IT talent needed to update and maintain systems

Specialized. Recognized. Preferred.

WHAT ADVANTAGES CAN BE ACHIEVED WITH ORACLE CLOUD?

- Security and peace-of-mind with best-in-class data centers and technical professionals not easily achieved by individual organizations
- Routine, regular software updates at no extra cost
- Redundancy and world-class Disaster Recovery options included
- Simplified long-term financial planning with predictable cost structures
- Long-term benefits aligning with Oracle's strategic direction
- Uptime and consistency in your operations with Service Level Agreements
- Elimination of costly customizations
- Streamlined business processes

We can help you achieve a roadmap to the Cloud.



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ORACLE

Platinum Partner
Cloud Premier
North America